

## PRICE ESCALATION GUIDELINE CHART

As of March 10, 2011

When calculating future prices, locate the month in which the fabrication will ship. Add percentage for that month only (noted below) to your current cost to derive future cost. Do not add the months together. You will need to do this for all fabrication categories that apply to your job.

P.I.E. indicates Price in Effect at time of order release. Contact the local plant for more information.

Product Category	03/11	04/11	05/11	06/11	07/11	08/11
Pipe (A135/A795) BK SK40 1"-2", SK10, Dyna-flow, Dyna-thread Blk	10%	20%	30%	POA	POA	POA
Pipe (A135) Sch 10 2"-8" Galv	10%	20%	30%	POA	POA	POA
Pipe (A53) SK40 1/2"-8" Blk	10%	20%	30%	POA	POA	POA
Pipe (A53) SK40 1/2"-8" Galv	10%	20%	30%	POA	POA	POA
Cast Iron Fittings –Domestic Blk	0%	0%	0%	0%	0%	0%
Cast Iron Fittings –Domestic Galv	0%	0%	0%	0%	0%	0%
Cast Iron Fittings – Import	0%	0%	0%	0%	0%	0%
Malleable Iron Fittings –Domestic Blk	0%	0%	0%	0%	0%	0%
Malleable Iron Fittings –Domestic Galv	0%	0%	0%	0%	0%	0%
Malleable Iron Fittings – Import Blk	0%	0%	0%	0%	0%	0%
Malleable Iron Fittings – Import Galv	0%	0%	0%	0%	0%	0%
Grooved Fittings(FP) –Import Blk	0%	6.5%	6.5%	6.5%	6.5%	6.5%
Grooved Fittings(FP) –Import Galv	0%	6.5%	6.5%	6.5%	6.5%	6.5%
Grooved Fittings(FP) –Central Dom Blk	0%	6.5%	6.5%	6.5%	6.5%	6.5%
Grooved Fittings(FP) –Central Dom Galv	0%	6.5%	6.5%	6.5%	6.5%	6.5%
Grooved Fittings –Mechanical Blk	0%	6.5%	6.5%	6.5%	6.5%	6.5%
Grooved Fittings –Mechanical Galv	0%	6.5%	6.5%	6.5%	6.5%	6.5%
Sprinklers, Valves & Devices	0%	0%	0%	0%	0%	0%
Hangers	0%	5%	5%	5%	5%	5%
Fabrication Labor	0%	0%	0%	0%	0%	0%
Weld Outlets	0%	0%	0%	0%	0%	0%
Cvpc	0%	0%	0%	0%	0%	0%
Nipples	0%	0%	0%	0%	0%	0%
Couplings, Steel	0%	0%	0%	0%	0%	0%
Channel	0%	0%	0%	0%	0%	0%
Valves (gate & PIV)	7%	7%	7%	7%	7%	7%

*\*GEM Fabrication assumes no liability for the accuracy of this escalation chart and it is recommended that escalations be confirmed with your local GEM plant sales contact.*

*\*Should escalations be necessary for more distant projects, please contact your local fab plant manager or sales representative.*